

# BMO Tactical Dividend ETF Fund Highlights

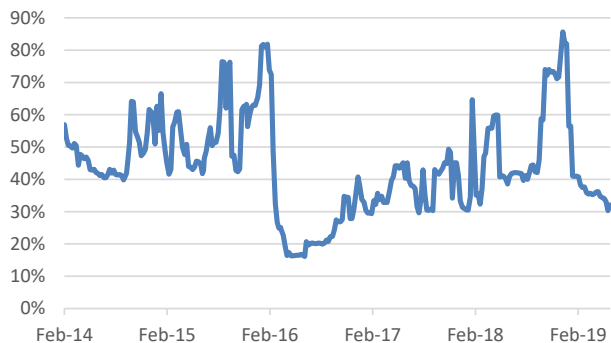
Defense

BETA SCORE

Offense



### Beta (risk) Metrics



| As of: Jun 14 2019      | 06/14/19 | 06/07/19 | Change |
|-------------------------|----------|----------|--------|
| FX (USD)                | 23.3%    | 33.6%    | -10.3% |
| Beta <sup>2</sup>       | 32.1%    | 30.3%    | 1.8%   |
| Correlation             | 36.3%    | 32.6%    | 3.7%   |
| Yield <sup>3</sup>      | 4.20%    | 4.24%    | -0.05% |
| ETF Holdings            | 17       | 17       | 0      |
| Volatility <sup>4</sup> | 7.91%    | 7.92%    | -0.01% |
| CAD                     | 1.3414   | 1.3267   | 1.1%   |

### Performance Metrics

| Total Return     | Net   | Gross | Upside/Downside <sup>5</sup> |      |
|------------------|-------|-------|------------------------------|------|
| YTD              | 8.57% | 9.43% | Upside                       | 51%  |
| Previous Quarter | 0.14% | 0.62% | Downside                     | 7%   |
| Previous Year    | 1.10% | 3.02% | Months Up                    | 37   |
| 3-Year           | 6.38% | 8.30% | Months Dn                    | 32   |
| 5-Year           | 4.64% | 6.56% |                              |      |
| Annualized SI    | 5.96% | 7.88% | Sharpe Ratio                 | 0.87 |

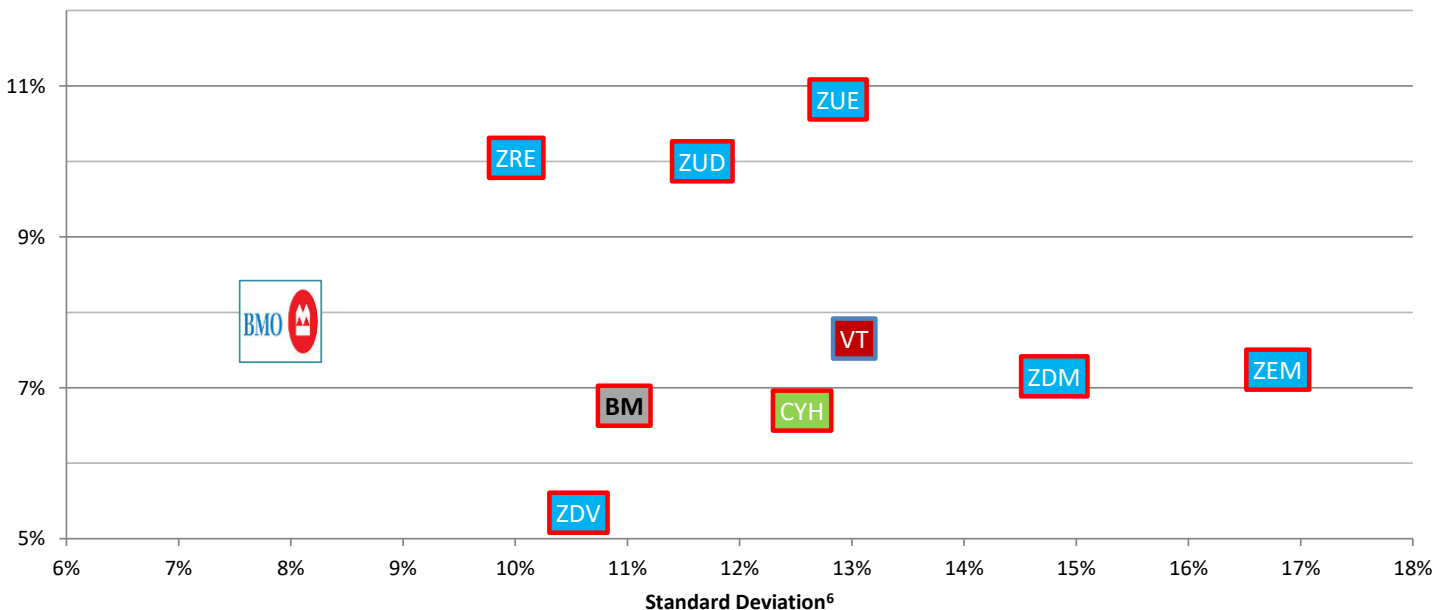
### Market Strategy (Risk Management)

DEFENSE: The current beta is 32.1% vs. the benchmark of 75.1% and up from 30.3% last week. With the Fed in play in the coming months and some of the economic data in transition from growth to contraction, the US\$ is going to be ping-ponged around by just about every fast money investor on the planet (as we did). We do not expect the Fed to pre-emptively cut rates this week and we think the market is way ahead of what the Fed is likely to do. That said, nothing should be too surprising these days with geopolitics never been hotter. Portfolios need to be as defensive as possible likely through the 2020 elections. A shift to the LEFT in the US could have massive implications for defensive sectors as embracing MMT policies could unleash an inflation spike when the interest rate sensitive risk has never been greater. For now, we are increasingly embracing the idea of negative rates in North America.

### Top 20 Holdings

| Ticker       | Name  | Position     |
|--------------|---|--------------|
| ZST          | BMO Ultra Short-Term Bond ETF                           | 26.9%        |
| ZWP          | BMO Europe High Dividend Covered Call ETF               | 8.5%         |
| ZWU          | BMO Covered Call Utilities ETF                          | 8.0%         |
| ZGD          | BMO Equal Weight Global Gold Index ETF                  | 7.6%         |
| EMLC         | VanEck Vectors J.P. Morgan EM Local Currency Bond ETF   | 7.4%         |
| AMLP         | Alerian MLP ETF   | 6.4%         |
| ZPW          | BMO US Put Write ETF                                    | 5.5%         |
| ZPR          | BMO Laddered Preferred Share Index ETF                  | 3.6%         |
| TLT          | iShares 20+ Year Treasury Bond ETF                      | 3.3%         |
| DXJ          | WisdomTree Japan Hedged Equity Fund                     | 2.7%         |
| ZDH          | BMO International Dividend Hedged to CAD ETF            | 2.7%         |
| EWUS         | iShares MSCI United Kingdom Small-Cap ETF               | 2.4%         |
| EDIV         | SPDR S&P Emerging Markets Dividend ETF                  | 2.2%         |
| ZWC          | BMO Canadian High Dividend Covered Call ETF             | 1.9%         |
| DGS          | WisdomTree Emerging Markets SmallCap Dividend Fund      | 1.2%         |
| DVYE         | iShares Emerging Markets Dividend ETF                   | 1.1%         |
| ZWE          | BMO Europe High Dividend Covered Call Hedged to CAD ETF | 0.8%         |
| <b>Total</b> |   | <b>92.3%</b> |

Annualized Return Since Inception Aug 12, 2013

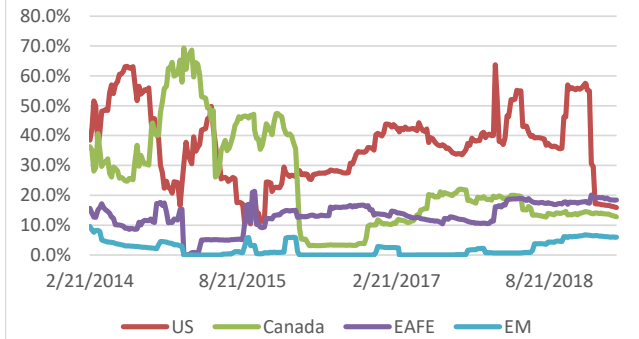


Fund Codes:

No Load: GGF70734; Advisor GGF99734; Low Load GGF98734; F-Class GGF95734; F6 GGF36734; ETF ZZZD

# Tactical Asset Allocation

| Equity   | US    | Canada | EAFE  | EM   |
|----------|-------|--------|-------|------|
| 06/14/19 | 15.3% | 12.8%  | 17.3% | 5.7% |
| 06/07/19 | 15.3% | 12.8%  | 17.4% | 5.7% |
| Change   | 0.0%  | 0.1%   | -0.1% | 0.0% |



| Sector        | 06/14/19 | 06/07/19 | Change |
|---------------|----------|----------|--------|
| Financials    | 6.02%    | 6.04%    | 0.0%   |
| Energy        | 10.91%   | 10.97%   | -0.1%  |
| Health Care   | 2.67%    | 2.67%    | 0.0%   |
| Technology    | 1.77%    | 1.78%    | 0.0%   |
| Industrials   | 3.87%    | 3.88%    | 0.0%   |
| Discretionary | 3.33%    | 3.34%    | 0.0%   |
| Real Estate   | 0.87%    | 0.87%    | 0.0%   |
| Staples       | 2.89%    | 2.89%    | 0.0%   |
| Telecom       | 3.77%    | 3.79%    | 0.0%   |
| Utilities     | 4.95%    | 4.98%    | 0.0%   |
| Materials     | 10.09%   | 9.89%    | 0.2%   |
| Government    | 10.41%   | 10.40%   | 0.0%   |
| Corporate     | 27.14%   | 27.31%   | -0.2%  |
| C\$ Cash      | 19.21%   | 8.81%    | 10.4%  |
| U\$ Cash      | -11.49%  | -1.25%   | -10.2% |
| Preferred     | 3.60%    | 3.63%    | 0.0%   |
| Commodity     | 0.00%    | 0.00%    | 0.0%   |

| ETF Style       | Weight | ETF Style      | Weight |
|-----------------|--------|----------------|--------|
| Bonds           | 37.55% | Equity-Low-Vol | 0.00%  |
| Cash            | 7.72%  | Equity-Put     | 5.54%  |
| Equity-Call     | 19.25% | Equity-Sector  | 7.63%  |
| Equity-Dividend | 13.61% | Preferred      | 3.60%  |
| Equity-Hedged   | 0.00%  | Equity-REITs   | 0.00%  |
| Equity-Unhedged | 0.00%  | Commodity      | 0.00%  |

## Country Allocation & Trades

What is the portfolio construction that will give us a good yield and preserve capital in a global recession? Europe is a mess and has no long-term chance to be fixed with a negative rate policy and no fiscal union. While fundamentally cheaper from a P/E perspective, it's a value trap of major proportions. Emerging markets have great relative valuation too, but carries 50% higher risk on a standard deviation basis. Japan has some great dividend payers and intrinsic relative value and we have some exposure. However, it's the oldest (demographically speaking) economy in the world and they are the poster child for anaemic growth and QE that has not worked. Let's call it strategic nibbling in the regions where there is some relative value. In Canada, it looks increasingly like we will see a change in government in 2019 towards a more pro business and investment focus, however a global recession always sees Canada lag due to the high exposure to cyclicals (energy, mining). While the US is a fiscal mess, it's the best dirty shirt in the laundry, though it's very expensive from an adjusted P/E perspective. The best investment skill we know is patience. Higher yield and lower volatility portfolio (sleep-at-night) is where we will sit clipping coupons and dividends until risk-adjusted returns improve.

## Sector/Style Trades

The Fed told us recently by slowing and then stopping the balance sheet run-off that we are heading for a recession and the yield curve is confirming this outlook. They told us last week they may need to cut rates more aggressively and the Zero Lower Bound (ZLB) has become the Effective Lower Bound (FLB). This shift in Fed speak we think opens the door for negative rate policy. Sell BANKS with both hands!!! Defensive styles with greater use of enhanced yield with options strategies make massive sense. We will keep beta as low as possible while generating a 4%+ yield. High quality exposure with low volatility along with option based yield enhancements to ride out the end of the cycle. If you have any better ideas, please let us know. Historically, a longer duration bet offers significant capital gains potential. At a minimum, we retest the yield lows from BREXIT, which for now has been marked as the secular bull market low yield by many. In the next recession, sadly, we expect yields will go even lower. Those suggesting the bond bull has ended have not studied the history of debt. Central banks will have little choice but to monetize the debt going forward. Modern Monetary Theory is gaining traction with the political LEFT as more people get LEFT behind. Trump is trying to #MAGA, but he's only making it worse by adding to the debt accelerating the need to monetize the debt. QE to infinity should be supportive for market liquidity. Bottom line, bonds will be difficult to navigate in the coming years as well as equities. Tactical investment style will be amongst your best tools.

## Currency Strategy & Trades

The Fed basically capitulated on "financial conditions (read equity market weakness)" and the US 3M-10Y curve is inverted. We are heading into a recession in the next 12+ months and the C\$ is likely heading below 70 cents and possibly towards all-time lows around 62 cents. The only question is how fast does it get there. We have moved our target ranges to 76-70 cents for now and will be more aggressive adding US\$ exposure during periods of C\$ strength. We reduced US\$ exposure and look to get more active in this asset class with an expected increase in volatility.

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1 The benchmark is the return of the targeted portfolio. As of Jan 1, 2017, the target portfolio is 80% (CYH) and 20% (ZDV); 2 Beta is a measure of how a fund responds to moves in the broader market. A beta of greater than 1.0 suggests that the fund is more volatile than the market, while a beta of less than 1.0 suggests that the fund is less volatile. 3 Yield is the most recent income received by the fund in the form of dividends, interest and other income annualized based on the payment frequency, divided by the current market value of the fund's investments. 4 Volatility is the annualized standard deviation which is a measure of risk. 5 Upside/Downside is a statistical measure of how much of the fund performance a manager captured during up-markets or down-markets. Typically, an investor would prefer a higher upside capture and lower downside capture. The time period presented is since inception. 6 Standard Deviation is a measure of risk that calculates the variation of a fund's performance around its average over a specific time period. © "BMO (M-bar roundel)" is a registered trade-mark of Bank of Montreal, used under licence. ETF Capital Management is a registered trade name of Quintessence Wealth, a Portfolio Manager, Investment Fund Manager and Exempt Market Dealer registered with the Canadian Securities Administrators.